Fulcrum Point

Workshop outline · Leading people

Critical Thinking and Team Alignment for Better Decisions.

Make better decisions as a team. Participants find the flaws in their own thinking, establish a clear aim, and fix the way their team decides today.

For

Leaders and teams who want to go beyond business as usual in how they decide and act.

Format

Two days. In person or live virtual.

What it is for.

A team's decisions affect the whole business, yet most teams never look at how they decide. Meetings run without a clear aim, the same thinking traps repeat, and nobody is sure who will act. Analysis is now quick and cheap to produce, including by AI tools, which makes the judgment a team applies to it the part that counts.

Through a series of tasks participants uncover their own flaws as critical thinkers. They practice establishing clarity of aim and using it to align others, apply tools for decision meetings and check-ins, and work with a framework for problem solving and decision making that brings out the interdependencies an action needs. They then work through their team's present decision-making problems and leave with a team action plan.

What you leave with.

- Clarity of aim: how to establish it and align others around it
- Awareness of the flaws in your own thinking, and ways to correct them
- The ability to run effective decision meetings and check-ins
- A framework for giving team members feedback on performance
- A framework for problem solving and decision making
- A team action plan for the decision-making problems you have now

Why it matters.

- Decisions improve when the team sees its own thinking traps
- Alignment with the organization's goals makes accountability possible
- When analysis is instant, the quality of a decision rests on the judgment applied to it

Format.

Length	Two days
Mode	In person or live virtual
For	Leaders and teams who want to go beyond business as usual in how they decide and act.
Method	Self-assessment tools; Short inputs from the facilitator; Group activities; Individual and peer-to-peer assignments

Your speaker.

Lorne Michael Cousins

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Lorne Michael Cousins has spent twenty-five years inside corporate sustainability across China and the Asia-Pacific, as environmental auditor, sustainability consultant and leadership strategist. He is Senior Fellow and Council Director at The Conference Board, Asia, founder of Fulcrum Point Sustainability Consulting in Shanghai, and a Founding Member of the Sustainability Directory.

He holds an MEM from UNSW Sydney, a BA from UBC Vancouver, and Practitioner status with IEMA. Accredited Advisor, Future-Fit Business Benchmark.

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